



**CONTRACT NO. 9176-1/23**  
**RECREATIONAL ITEMS – PREQUALIFICATION POOL**  
**ROADMAP**

**Contract Overview:**

This contract provides Miami-Dade County with a pool of pre-qualified vendors for the purchase of recreational items.

**Contract Term:**

February 7, 2013 – February 6, 2018, with one five-year option-to-renew

**Procurement Contracting Officer:**

Lluis Gorgoy  
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**Award History:**

<u>ADD NO.</u> ↓	<u>Date issued</u> ↓	<u>Event</u> ↓	<u>AGENT</u> ↓
2	4/22/13	The following vendors have met all the criteria and are added to the pool of vendors: <b>OLC Team Sports</b> (203847843-01)	Lluis Gorgoy
1	4/16/13	The following vendors have met all the criteria and are added to the pool of vendors: <b>Alpha Playground Services</b> (510628040-01), <b>Leadex Corporation</b> (650170950-01), <b>Masarti International Enterprise</b> (990363843-01)	Lluis Gorgoy

**Part #1: PRE-QUALIFIED VENDORS BY GROUPS**

This contract established nine pre-qualified pools of vendors for participation in future spot market competitions for purchase of goods and services in the following groups:

Vendors	Group A	Group B	Group C	Group D	Group E	Group F	Group G	Group H	Group I
<b>10-S Tennis Supply</b>		X				X			X
<b>Alpha Playgrounds Services</b>	X						X	X	
<b>BSN Sports</b>	X	X	X	X	X	X	X	X	X
<b>Kompan, Inc</b>	X							X	X
<b>Leadex Corporation</b>								X	
<b>Masarti International</b>							X	X	X
<b>OLC Team Sports</b>	X	X		X	X		X		
<b>Pyramid School Products</b>	X	X		X	X	X	X	X	X
<b>S&amp;S Worldwide Inc</b>	X	X	X	X	X	X	X	X	X
<b>USA Shade &amp; Fabric Structures</b>									X



**Part #2: Group Descriptions**

**Group A: Baseball/Softball/Football/Basketball/Soccer Equipment and Supplies**

This group includes but is not limited to: baseballs, softballs, footballs, basketballs, soccer balls, bats, gloves, helmets, football pads, pitching machines, baseball pads/protectors, tees, and various equipment and supplies.

**Group B: Volleyball/Tennis/Badminton/Racquetball Equipment and Supplies**

This group includes but is not limited to: volleyballs, knee pads, tennis balls, tennis racquets, shuttlecocks, badminton racquets, racquetballs, ball carts and various equipment and supplies.

**Group C: Billiard/Pool Tables and Supplies**

This group includes but is not limited to: billiard tables, billiard balls, cue sticks, chalk, racks, brushes, and various supplies.

**Group D: Archery/Boxing/Wrestling Equipment and Supplies**

This group includes but is not limited to: arrows, bows, targets, boxing gloves, boxing training equipment, wrestling mats and various equipment and supplies.

**Group E: Swimming Equipment and Supplies**

This group includes but is not limited to: lane markers, stop watches, starting platforms, goggles, caps, floats, flippers, paddles, weight belts, water polo balls, and various equipment and supplies.

**Group F: Games – (example: Croquet, Horseshoes)**

This group includes but is not limited to: board games, croquet, horseshoes, Frisbees, bean bag toss, and various games and supplies.

**Group G: Scoreboards & Athletic Field Markers (example: goal posts, bases)**

This group includes but is not limited to: scoreboards, benches, bases, basketball backboards, nets, cones, pylons, field markers, goal posts, and various equipment and supplies.

**Group H: Playground Equipment and Supplies**

This group includes but is not limited to: modular playground equipment, swings, slides, monkey bars, climbing apparatus, custom playground units, and various equipment and supplies.

**Group I: Misc. Athletic/Recreational/Sporting Equipment and Supplies**

This group includes but is not limited to: shelters, overhangs, batting cages, drags, field maintenance tools, sideline chairs, lockers, first aid kits, and all items not included in groups A through H.

**Part #3: Applicable Ordinances**

Each Solicitation shall be consistent with AO NO.3-38, “Master Procurement Administrative Order.”

**Applicable Ordinances**

Local Preference, Cone of Silence, UAP & Inspector General Ordinances shall be applicable to each solicitation issued under this contract.



### **Local Preference Consideration**

The evaluation of competitive solicitations is subject to Section 2-8.5 of the Miami-Dade County Code, which, except where contrary to federal or state law, or any other funding source requirements, provides that preference be given to local businesses. A local business, for the purposes of this Section, shall be defined as a Proposer which meets all of the following:

1. A business that has a valid occupational license, issued by Miami-Dade County at least one year prior to bid or proposal submission, that is appropriate for the goods, services or construction to be purchased:
2. A business that has a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business (Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address.); and
3. A business that contributes to the economic development and well-being of Miami-Dade County in a verifiable and measurable way. This may include but not be limited to the retention and expansion of employment opportunities and the support and increase in the County's tax base. To satisfy this requirement, the vendor shall affirm in writing its compliance with either of the following objective criteria as of the proposal submission date stated in the solicitation:
  - a. The Vendor has at least ten (10) permanent full time employees, or part time employees equivalent to 10 FTE ("Full Time Equivalent" employees working 40 hours per week) that live in Miami-Dade County, or at least 25% of its employees that live in Miami-Dade County, or
  - b. The Vendor contributes to the County's tax base by paying either real property taxes or tangible personal property taxes to Miami-Dade County, or
  - c. Some other verifiable and measurable contribution to the economic development and well-being of Miami-Dade County.

Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which has a "principal place of business" in Miami-Dade County. "Principal place of business" means the *nerve center or the center of overall direction, control, and coordination of activities of the bidder*. If the bidder has only one business location, such business location shall be its principal place of business.

In the case of Requests for Quotes (RFQ's) which are based on price and/or hourly rate, the following shall apply:

**Local Preference:** If a low bidder is not a local business and a *local business* submits a bid within 10% of the non-local low bidder, the non-local low bidder and all local businesses within 10% of the non-local low bidder; shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

**Locally Headquartered Businesses:** If a low bidder is not a local business and a *locally headquartered business* submits a bid within 15% of the non-local low bidder, the non-local low bidder and all locally headquartered business within 15% of the non-local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

**Locally Headquartered Businesses:** If a low bidder is a local business and a locally headquartered business submits a bid within 5% of the local, the local low bidder and all locally headquartered business within 5% of the



local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

***The following vendors shall receive Local Preference:***

- 1. 10-S Tennis Supply**
- 2. Leadex Corporation**
- 3. Masarti International Enterprise**
- 4. OLC Team Sports**

***The Following vendors shall receive Locally Headquartered Preference:***

- 1. Leadex Corporation**
- 2. Masarti International Enterprise**

**Interlocal Agreement**

At this time, there is an interlocal agreement in effect between Miami-Dade and Broward Counties until September 30, 2013. Therefore, a vendor which meets the requirements of (1), (2), and (3) above for Broward County shall be considered a local business pursuant to this Section.

**Small Business Contract Measures**

A Small Business Enterprise (SBE) bid preference applies to this solicitation.

A 10% bid preference shall apply to contracts \$1 million or less and 5% on contracts greater than 1\$ million. A SBE/Micro Business Enterprise must be certified by the Department of Business Development (DBD) for the type of goods and/or services the Enterprise provides in accordance with the applicable Commodity Code(s) for this solicitation. For certification information, contact the Department of Business Development at 305-375-3111 or access [www.miamidade.gov/sbd](http://www.miamidade.gov/sbd).

The SBE/Micro Business Enterprise must be certified by bid submission deadline, at contract award for the duration of the contract to remain eligible for the preference.

***There are NO vendors that shall receive SBE preference at the time of initial award.*** Vendors who meet the minimum requirements and are added to the pre-qualification pool may be eligible for the SBE preference and would qualify for the above mentioned preferences.

When the above circumstances (Local, locally headquartered, or SBE preferences occur, user departments are to send out a request to obtain the best and final offers (BAFO).

Please note that the determination of the responsibility and responsiveness of all vendors that are to be included in the best and final process must take place prior to requesting the BAFO. This is to avoid a situation where a violation of the local preference ordinance to conduct a best and final process could take place. Even if low bidder, a non-responsive local vendor should not be included in this process.

**Part #4: Instructions for each solicitation**

Contract 9176-1/23 requires each acquisition to go through a competitive, spot market Request for Quote (RFQ), prior to the award of a Work Order (WO).

Departments are to utilize the below vendor contact information for the issuance of all RFQ's. These contacts listed below are authorized to respond to all County requests and are to be included in each RFQ issued against



the contract. Failure to utilize the below contacts for the vendors listed, may result in cancellation or rejection of a RFQ solicitation. It is highly recommended that the RFQ's be issued via e-mail for tracking and reporting purposes.

Vendor	Contact Name	Phone Number	Fax Number	E-mail Address
<b>10-S Tennis Supply</b>	Ellen Smart	800-247-3907	954-969-5451	<a href="mailto:sales@10-s.com">sales@10-s.com</a>
<b>Alpha Playground Services</b>	Abraham Bush	954-927-4611	954-927-3255	<a href="mailto:info@alphaplaygrounds.com">info@alphaplaygrounds.com</a>
<b>BSN Sports</b>	Adam Rhein	800-445-9446	800-523-5112	<a href="mailto:arhein@bsnsports.com">arhein@bsnsports.com</a>
<b>Kompan, Inc</b>	Vivian Figueroa	954-240-7767	866-943-6254	<a href="mailto:andbes@kompan.com">andbes@kompan.com</a>
<b>Leadex Corporation</b>	Frank Fonseca	305-266-2028	305-264-5350	<a href="mailto:frank@leadexcorp.com">frank@leadexcorp.com</a>
<b>Masarti International Enterprise LLC</b>	Beatriz Beltran	305-477-9233	305-477-9234	<a href="mailto:bbeltran@masarti.net">bbeltran@masarti.net</a>
<b>OLC Team Sports</b>	Dave Benson	954-938-3440	954-938-3439	<a href="mailto:dave@olcsolutions.com">dave@olcsolutions.com</a>
<b>Pyramid School Products</b>	Kenny Miller	813-621-6446 Ext: 225	813-621-7688	<a href="mailto:bids@pyramidsp.com">bids@pyramidsp.com</a>
<b>S&amp;S Worldwide Inc</b>	Carol Mares	800-642-7354 Ext: 2255	800-432-2842	<a href="mailto:cmares@ssww.com">cmares@ssww.com</a>
<b>USA Shade &amp; Fabric Structures</b>	Dale Campion	239-300-2628	239-919-4519 (Cell Phone)	<a href="mailto:dcampion@usa-shade.com">dcampion@usa-shade.com</a>

Reference Section 2, Paragraph 2.17: Departments shall include the delivery requirements within the RFQ. Failure of the vendor to deliver the goods within the required delivery time stated in the RFQ, the County reserves the right to cancel the contract on default basis.

RFQ's may be awarded to the vendors with the lowest price in the aggregate, per-group, or in a per-item basis.

#### **USER DEPARTMENT RESPONSIBILITY**

It is the responsibility of the user Department Director to ensure compliance with the above-mentioned procedures. Purchase under this contract will be subject to random review or audit by County authorities, including the Procurement Management Services Division, Audit and Management, and the Office of the Inspector General.

#### **RECORD RETENTION**

For each purchase order issued under this contract, the user department shall maintain a record of the purchase including: market research performed, all quotes sought, all quotes obtained, required exception forms, and any other documentation supporting each purchase to ensure compliance and to establish the necessary accountability for audit. The record shall be maintained by the user department in a location (either electronic or paper) easily accessible for review or audit in accordance with the County Records Retention regulations.